esume along with PP size photographs

House# 46, Road# 27, Rupnagar R/A, Pallabi, Dhaka

+880-1963-625415

tahmidju27@email.com

CONTACT INFORMATION

Salary Expectation

Tk. 1, 00,000/-

EXPECTATION

Presentation (ppt)

Reporting

Data Analysis

Virtual Surfing

SKILLS

Sales Field

Negotiation

Planning

Team Player

Team Management

Policy Execution

Leadership

MILESTONE ACHIEVEMENT

Devoted and organized individual with 8+ years’ experience in sales and marketing activities; would like to work in an organization where I utilize my skills in area of competence and yielding the benefits of job and professional growth.

Recognized as best ‘Manger in Field Sales 2015-2016’

Awarded on Crisis Management 2016-17

Leader of the Year 2017-18

Highest sales achievement in 2015-16

PERSONAL SKILLS

Bachelor of Social Science in Archaeology

Hold 1st Position

CGPA: 3.68 out of 4

**JAHANGIRNAGAR UNIVERSITY**

**JAHANGIRNAGAR UNIVERSITY**

Masters of Social Science in Archaeology

Hold 5th Position

CGPA:3.45 out of 4

Certificate of

Post-Graduation

**2011-2012**

Area Manager, Sales (Bus-Minibus)

**Feb’19-Till Date**

Area Manager, Sales (Minibus & Human Hauler)

**Dec’14-Jan’19**

Coordinate activities of businesses or departments, Develop and implement product marketing strategies including advertising campaigns and sales promotions, Communicating new product developments to prospective clients, Analyze sales and distribution data and take corrective actions, Monitor weekly sales tracking, sales forecast

**NEECOM**

Asst. Manager (Operations) **2012-2014**

Nitol Motors Ltd.

Supervise promotional activities, Coordinate & maintain liaison with Operating, Service & Parts div. Extensive monitor of SE's activities, Provide weekly reports of dealer activities to the HOD, Focusing on any dealer and customer complaints and taking the necessary steps to resolve these complaints.

Nitol Motors Ltd.

Develop business plan & strategies of designated area. Distribution monthly Sales Target, Conduct regional sales meeting to evaluate team performance, Budget & activity planning & control, Identification of new business opportunities, Dealer point Management and control.

SYED MD. TAHMID

Sales Professional

EXPERIENCE

ABOUT ME

EDUCATION

Certificate of Graduation

**2011-2012**

Sales Professionals

SYED MD. TAHMID

**Md. Shahid Alam**

Deputy General Manager

Nitol Motors Ltd.

Cell: +8801937401033

E-Mail: [shahidsales09@gmail.com](mailto:shahidsales09@gmail.com)

Professional

**REFERENCE-2**

**REFERENCE-1**

**Arif Hasan**

Deputy Managing Director

Desh TV

Cell: +8801730097000

E-Mail: [arif@desh.tv](mailto:arif@desh.tv)

Relative

TATA MOTORS SALES CHAMPION-2018

TATA MOTORS ACADEMY, INDIA

TATA MOTORS SALES CHAMPION-2016

TATA MOTORS, PANTHNAGAR PLANT, INDIA

TECHNICAL TRAINING ON BUS-2020

NITOL MOTORS LTD, BANGLADESH

BUS GURU-2019

TATA MOTORS LTD. BANGLADESH

WINNING MINDSET AND VALUE PROPOSITION-2018

NITOL MOTORS LTD, BANGLADESH

VALUE PROPOSITION FOR PROFESSIONAL EXCELLENCE-2018

NITOL MOTORS LTD, BANGLADESH

SALES PROCESS & TECHNIQUE-PICK-UP-2018

NITOL MOTORS LTD, BANGLADESH

AREA DEVELOPMENT PLANNING AND PROCESS-2018

NITOL MOTORS LTD, BANGLADESH

MICROSOFT EXCEL FOR MID-LEVE

PROFESSIONALS-2018

NITOL MOTORS LTD, BANGLADESH

SALES PROCESS EFFECTIVE TEAM BUILDING-2017

NITOL MOTORS LTD, BANGLADESH

Ex-President (2004-05) of BN College Science Club, BN College Dhaka.

Ex-GS (2003-04) of BN College Science Club, BN College Dhaka.

Ex-Sr. Rover Mate (SRM) (2004-05) of Bangladesh rover Scout, (BNS Haji Mohsin,Naval wing), BN College Dhaka.

Ex-Cadet (2004-05) of Bangladesh National Cadet Core (The Naval Wing), BN College Dhaka.

Ex-Member of Editorial Board, Revolution of Science, College Science Magazine, BN College Dhaka.

An Ac ademic Article titled ‘Stereotype’ published in Omor Ekushe Boi Mela 2010, Name of Book ‘Critical Tatta Chinta’ edt By Masood Imra. Mowla Brothers.

An Article titled ‘Mirpurer Prachintma Nia Akti Prathamik Vabna’ published in a souvenir on 31st January’ Mirpur Mukto Dibosh’ by Mirpur Shanskritik Oikko Forum.

A number of Articles published in several leading daily newspapers like The Daily Prothom-alo, The Daily Samakal, The Daily Jayjaydin, The Daily Ittefaq, The Daily Jugantor etc.

Area Manager, Sales

(Bus-Minibus)

@ Nitol Motors Ltd. from Feb’19 to till date

Area Manager, Sales (Minibus & Human Hauler)

@ Nitol Motors Ltd.

Jan’18 to Jan’19

Area Manager, Sales

(Human Hauler)

@ Nitol Motors Ltd.

Dec’14 to Dec’17.

Asst. Manager, Operations

@ NEECOM

Jauary’13 to Nov’14.

Sr. Executive, B. Development

@NEECOM

July’12 to Dec’12.

**CAREER SUMMERY**

**English**

Reading

Writing

Listening

**LANGUAGE PROFECIENCY**

**PERSONAL DETAILS**

Father's Name

**Syed Md. Iqbal**

Mother's Name

**Fatema Sultana**

Date of Birth

**October 27, 1987**

Marital Status

**Married**

National Id #

**2694807833256**

Religion

**Islam**

EXTRA-CURRICULAR ACTIVATES

TRAINING